<table>
<thead>
<tr>
<th>YEAR</th>
<th>AGENT</th>
<th>CLASS ROLL</th>
<th># OF GIFTS</th>
<th>%</th>
<th>CLASS TOTAL</th>
<th>CUMULATIVE TOTAL</th>
</tr>
</thead>
<tbody>
<tr>
<td>1986-87</td>
<td>Edwin V.W. Zschau</td>
<td>1134</td>
<td>690</td>
<td>60.9%</td>
<td>$47,633</td>
<td>$47,633</td>
</tr>
<tr>
<td>1987-88</td>
<td>Edwin V.W. Zschau</td>
<td>1129</td>
<td>629</td>
<td>55.7%</td>
<td>$50,530</td>
<td>$98,163</td>
</tr>
<tr>
<td>1988-89</td>
<td>Edwin V.W. Zschau</td>
<td>1116</td>
<td>573</td>
<td>51.3%</td>
<td>$35,398</td>
<td>$133,561</td>
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<tr>
<td>1989-90</td>
<td>Edwin V.W. Zschau</td>
<td>1115</td>
<td>531</td>
<td>47.6%</td>
<td>$38,842</td>
<td>$172,403</td>
</tr>
<tr>
<td>1990-91</td>
<td>Edwin V.W. Zschau</td>
<td>1116</td>
<td>694</td>
<td>62.1%</td>
<td>(M) $85,910</td>
<td>$258,313</td>
</tr>
<tr>
<td>1991-92</td>
<td>F. Hope Allred Murtaugh</td>
<td>1120</td>
<td>464</td>
<td>41.4%</td>
<td>$40,081</td>
<td>$298,394</td>
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<tr>
<td>1992-93</td>
<td>F. Hope Allred Murtaugh</td>
<td>1126</td>
<td>508</td>
<td>45.1%</td>
<td>$40,315</td>
<td>$338,709</td>
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<tr>
<td>1993-94</td>
<td>William J. Weiss</td>
<td>1123</td>
<td>542</td>
<td>48.3%</td>
<td>$47,977</td>
<td>$386,686</td>
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<tr>
<td>1994-95</td>
<td>William J. Weiss</td>
<td>1117</td>
<td>534</td>
<td>47.8%</td>
<td>$53,228</td>
<td>$439,914</td>
</tr>
<tr>
<td>1995-96</td>
<td>William J. Weiss</td>
<td>1114</td>
<td>770</td>
<td>69.1%</td>
<td>(M) $406,763</td>
<td>(R) $846,677</td>
</tr>
<tr>
<td>1996-97</td>
<td>William J. Weiss</td>
<td>1110</td>
<td>592</td>
<td>53.3%</td>
<td>$87,372</td>
<td>$934,049</td>
</tr>
<tr>
<td>1997-98</td>
<td>Patrick J. Blake</td>
<td>1107</td>
<td>603</td>
<td>54.5%</td>
<td>$106,482</td>
<td>$1,040,531</td>
</tr>
<tr>
<td>1998-99</td>
<td>Patrick J. Blake</td>
<td>1105</td>
<td>621</td>
<td>56.2%</td>
<td>$141,281</td>
<td>$1,181,812</td>
</tr>
<tr>
<td>1999-00</td>
<td>Patrick J. Blake</td>
<td>1112</td>
<td>633</td>
<td>56.9%</td>
<td>$194,957</td>
<td>(r) $1,376,769</td>
</tr>
<tr>
<td>2000-01</td>
<td>Patrick J. Blake</td>
<td>1110</td>
<td>693</td>
<td>62.4%</td>
<td>$1,121,486</td>
<td>(R) $2,498,255</td>
</tr>
<tr>
<td>2001-02</td>
<td>Edwin V.W. Zschau, Jr.</td>
<td>1110</td>
<td>629</td>
<td>56.7%</td>
<td>$222,658</td>
<td>(r) $2,720,913</td>
</tr>
<tr>
<td>2002-03</td>
<td>Edwin V.W. Zschau, Jr.</td>
<td>1106</td>
<td>656</td>
<td>59.3%</td>
<td>$264,505</td>
<td>(r) $2,985,418</td>
</tr>
<tr>
<td>2003-04</td>
<td>David C. Wallace</td>
<td>1104</td>
<td>614</td>
<td>55.6%</td>
<td>$242,417</td>
<td>(r) $3,227,835</td>
</tr>
<tr>
<td>2004-05</td>
<td>David C. Wallace</td>
<td>1109</td>
<td>645</td>
<td>58.2%</td>
<td>$327,086</td>
<td>(r) $3,554,921</td>
</tr>
<tr>
<td>2005-06</td>
<td>David C. Wallace</td>
<td>1109</td>
<td>743</td>
<td>67.0%</td>
<td>T $1,926,486</td>
<td>(R) $5,481,407</td>
</tr>
<tr>
<td>2006-07</td>
<td>A.V. Manory, B.C. Willsie</td>
<td>1111</td>
<td>642</td>
<td>57.8%</td>
<td>$491,139</td>
<td>r $5,972,546</td>
</tr>
<tr>
<td>2007-08</td>
<td>A.V. Manory, B.C. Willsie</td>
<td>1109</td>
<td>692</td>
<td>62.4%</td>
<td>$549,556</td>
<td>r $6,522,102</td>
</tr>
<tr>
<td>2008-09</td>
<td>A.V. Manory, B.C. Willsie</td>
<td>1105</td>
<td>643</td>
<td>58.2%</td>
<td>$622,225</td>
<td>r $7,144,327</td>
</tr>
<tr>
<td>2009-10</td>
<td>A.V. Manory, B.C. Willsie</td>
<td>1102</td>
<td>672</td>
<td>61.0%</td>
<td>$675,915</td>
<td>r $7,820,242</td>
</tr>
<tr>
<td>2010-11</td>
<td>A.V. Manory, B.C. Willsie</td>
<td>1105</td>
<td>852</td>
<td>77.1%</td>
<td>$9,001,986</td>
<td>(R) $16,822,228</td>
</tr>
<tr>
<td>2011-12</td>
<td>Ray E. Newton, III</td>
<td>1102</td>
<td>667</td>
<td>60.5%</td>
<td>$738,202</td>
<td>r $17,560,430</td>
</tr>
<tr>
<td>2012-13</td>
<td>Ray E. Newton, III</td>
<td>1099</td>
<td>662</td>
<td>60.2%</td>
<td>$673,111</td>
<td>r $18,233,541</td>
</tr>
<tr>
<td>2013-14</td>
<td>J. dePeyster, R. Newton III</td>
<td>1099</td>
<td>679</td>
<td>61.8%</td>
<td>$670,952</td>
<td>r $18,904,493</td>
</tr>
<tr>
<td>2014-15</td>
<td>Ray E. Newton, III</td>
<td>1098</td>
<td>637</td>
<td>58.0%</td>
<td>$668,700</td>
<td>r $19,573,193</td>
</tr>
</tbody>
</table>

TOTAL 57.4% $19,573,193